

DAY	TIME	SESSION	PRESENTER	LOCATION
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Monday 16 May	1:00 PM - 5:00 PM	SEMINAR: "Grow Your Sales With Management"	Middleton Elite Coaching	Main Stage
	5:30 PM - 8:00 PM	Welcome Reception		TBD

Tuesday 17 May	7:00 AM - 9:00 AM	Registration Booth Open		Lobby
	8:00 AM - 9:00 AM	Breakfast Buffet (60 minutes)		
	9:00 AM	Transition to Main Stage Room		
	9:00 AM - 9:15 AM	Kickoff to the 2022 Property Management Mastermind Conference	MC	
	9:15 AM - 10:30 AM	Facilitator Case Study Presentation - Panelist Style (75 Minutes)	Facilitators	Main Stage
	10:30 AM - 11:00 AM	Morning Break: Vendor Room Snacks		
	11:00 AM - 11:35 AM	Creating Raving Fans & Resilient Revenues - (35 Minutes)	Brad Randall	Main Stage
	11:35 AM - 12:15 PM	Revenue Maximization - Brad Larsen and Todd Ortscheid (40 Mins)	BL and TO	Main Stage
	12:15 PM - 1:30 PM	Lunch and Vendor Interaction: Buffet Style (75 Minutes)		
	1:30 PM - 1:45 PM	Transition to Break Out Sessions		
	1:45 PM - 3:00 PM	Breakout Room ONE - How to Build and Sell a Company	Pete Neubig	
	(75 Minutes)	Breakout Room TWO - Real Estate Sales and Property Management	Stacey Salyer	
		Breakout Room THREE - New Business Development	Brian Hughes	
	3:00 PM - 3:30 PM	Afternoon Break: Vendor Room Snacks		
	3:30 PM - 3:45 PM	Transition to Break Out Sessions		
	3:45 PM - 5:00 PM	Break Out Room ONE - Cold Calling to Grow Your Company	Kyle Kinsley	
	(75 Minutes)	Break Out Room TWO - Real Estate Sales Financial Analysis	Thomas Manning	
		Break Out Room THREE - Creating a Legacy Company	Andrea Hardaway	
	5:00 PM	Transition to Vendor Area For Grand Opening Mixer		
	5:00 PM - 7:00 PM	Vendor Grand Opening Mixer: Drinks and Finger Food	Sponsors TBD	
	7:00 PM to Close	Dinner On Your Own		

Wednesday 18 May	8:00 AM - 9:00 AM	Breakfast and Vendor Interaction: Buffet Style		
	9:00 AM	Transition to Main Stage Room		
	9:00 AM	Day 2 Announcements and Partner Introductions	MC	
	9:00 AM - 9:30 AM	How to Speak to Investors for New Business Development	Steve Rozenberg	Main Stage
	9:30 AM - 10:00 AM	Auto Pilot Framework for your Company with Cassandra Swanson	Zee Bhimji	Main Stage
	10:00 AM - 10:30 AM	Leveraging Sydication and Buying to Grow	AJ Shephard	Main Stage
	10:30 AM - 11:00 AM	Morning Break: Vendor Interactions, Coffee and Snacks		
	11:00 AM - 11:15 AM	Transition to Small Group Rooms		
	11:15 AM - 12:30 PM	Mastermind Small Group 1 - (Gold Level Sponsor TBD)	Scott Brady	
	(75 Minutes)	Mastermind Small Group 2 - (Gold Level Sponsor TBD)	Deb Newell	
		Mastermind Small Group 3 - (Gold Level Sponsor TBD)	Marc Cunningham	
		Mastermind Small Group 4 - (Gold Level Sponsor TBD)	Sarah Durbin	
		Mastermind Small Group 5 - (Gold Level Sponsor TBD)	Gwen Aspen	
		Mastermind Small Group 6 - (Gold Level Sponsor TBD)	Melanie Thomas	
	12:30 PM - 1:30 PM	Lunch and Vendor Interaction: Buffet Style (60 Minutes)		
	1:30 PM - 1:45 PM	Transition to Small Group Rooms		
	1:45 PM - 3:00 PM	Mastermind Small Group 1 - (Gold Level Sponsor TBD)	Scott Brady	
	(75 Minutes)	Mastermind Small Group 2 - (Gold Level Sponsor TBD)	Deb Newell	
		Mastermind Small Group 3 - (Gold Level Sponsor TBD)	Marc Cunningham	
		Mastermind Small Group 4 - (Gold Level Sponsor TBD)	Sarah Durbin	
		Mastermind Small Group 5 - (Gold Level Sponsor TBD)	Gwen Aspen	
		Mastermind Small Group 6 - (Gold Level Sponsor TBD)	Melanie Thomas	
	3:00 PM - 3:30 PM	Afternoon Break: Vendor Interactions, Coffee and Snacks		
	3:30 PM - 3:45 PM	Transition to Main Stage Room		
	3:45 PM - 4:20 PM	The 5 Biggest Mistakes Broker Owners Make	Rhianna Campbell	Main Stage
	4:20 PM - 5:00 PM	Building a Business to Give Back	Melissa Prandi	Main Stage
	5:00 PM - 5:15 PM	Conference Close and Dinner Preparation		
		Early Bird Ticket Sales for 2023 Open - Conference Only Special ★		
	5:00 PM - 7:00 PM	Awards Banquet Preparation - Get Ready for a Night of Fun!		Banquet Hall
	7:00 PM	Awards Banquet Opens - Drinks from 7:00 PM to 10:00 PM		
	7:45 PM	Welcome Message and Entrée		
	8:15 PM	Awards Presentation - Partner Sponsor Presents		
	8:30 PM	Main Course Served		
9:00 PM	Live Entertainment Begins!			
10:00 PM	Open Bar Closes - Cash Bar Only			
Midnite	Entertainment and Awards Banquet Concludes			

PMMCON 2022 Agenda