

PMMCON 2022 Agenda

DAY	TIME	SESSION	PRESENTER	LOCATION
Tuesday, May 17 th	7:00 AM - 9:00 AM	Registration Booth Open		Lobby
	8:00 AM - 9:00 AM	Breakfast Buffet (60 minutes)		
	9:00 AM	Transition to Main Stage Room		
	9:00 AM - 9:15 AM	Kickoff to the 2022 Property Management Mastermind Conference	MC	
	9:15 AM - 10:30 AM	Facilitator Case Study Presentation - Panelist Style (75 Minutes)	Facilitators	Main Stage
	10:30 AM - 11:00 AM	Morning Break: Vendor Room Snacks		
	11:00 AM - 11:35 AM	Industry Leader Presentation - (35 Minutes)	TBD	Main Stage
	11:35 AM - 12:15 PM	Revenue Maximization - Brad Larsen and Todd Ortscheid (40 Mins)	TO and BL	Main Stage
	12:15 PM - 1:30 PM	Lunch and Vendor Interaction: Buffet Style (75 Minutes)		
	1:30 PM - 1:45 PM	Transition to Break Out Sessions		
	1:45 PM - 3:00 PM	Breakout Room ONE - How to Build and Sell a PMC	Pete Neubig	
	(75 Minutes)	Breakout Room TWO - TBD Industry Leader	TBD	
		Breakout Room THREE - New Business Development	Brian Hughes	
	3:00 PM - 3:30 PM	Afternoon Break: Vendor Room Snacks		
	3:30 PM - 3:45 PM	Transition to Break Out Sessions		
	3:45 PM - 5:00 PM	Break Out Room ONE - TBD Industry Leader	TBD	
	(75 Minutes)	Break Out Room TWO - TBD Industry Leader	TBD	
	Break Out Room TWO - TBD Industry Leader	TBD		
5:00 PM	Transition to Vendor Area For Grand Opening Mixer			
5:00 PM - 7:00 PM	Vendor Grand Opening Mixer: Drinks and Finger Food	Sponsors TBD		

Wednesday, May 18th

8:00 AM - 9:00 AM	Breakfast and Vendor Interaction: Buffet Style		
9:00 AM	Transition to Main Stage Room		
9:00 AM	Day 2 Announcements and Partner Introductions	MC	
9:00 AM - 9:45 AM	How to Speak Investor for New Business Development (45 Minutes)	Steve Rozenberg	Main Stage
9:45 AM - 10:30 AM	Industry Leader Presentation - (45 Minutes)	TBD	Main Stage
10:30 AM - 11:00 AM	Morning Break: Vendor Interactions, Coffee and Snacks		
11:00 AM - 11:15 AM	Transition to Small Group Rooms		
11:15 AM - 12:30 PM	Mastermind Small Group 1 - (Gold Level Sponsor TBD)	Scott Brady	
(75 Minutes)	Mastermind Small Group 2 - (Gold Level Sponsor TBD)	Deb Newell	
	Mastermind Small Group 3 - (Gold Level Sponsor TBD)	Marc Cunningham	
	Mastermind Small Group 4 - (Gold Level Sponsor TBD)	Sarah Durbin	
	Mastermind Small Group 5 - (Gold Level Sponsor TBD)	Gwen Aspen	
	Mastermind Small Group 6 - (Gold Level Sponsor TBD)	Melanie Thomas	
12:30 PM - 1:30 PM	Lunch and Vendor Interaction: Buffet Style (60 Minutes)		
1:30 PM - 1:45 PM	Transition to Small Group Rooms		
1:45 PM - 3:00 PM	Mastermind Small Group 1 - (Gold Level Sponsor TBD)	Scott Brady	
(75 Minutes)	Mastermind Small Group 2 - (Gold Level Sponsor TBD)	Deb Newell	
	Mastermind Small Group 3 - (Gold Level Sponsor TBD)	Marc Cunningham	
	Mastermind Small Group 4 - (Gold Level Sponsor TBD)	Sarah Durbin	
	Mastermind Small Group 5 - (Gold Level Sponsor TBD)	Gwen Aspen	
	Mastermind Small Group 6 - (Gold Level Sponsor TBD)	Melanie Thomas	
3:00 PM - 3:30 PM	Afternoon Break: Vendor Interactions, Coffee and Snacks		
3:30 PM - 3:45 PM	Transition to Main Stage Room		
3:45 PM - 5:00 PM	Industry Leader Presentation and Conference Close - (75 Minutes)	TBD	Main Stage
5:00 PM - 5:15 PM	Conference Close and Dinner Preparation		
	Early Bird Ticket Sales for 2023 Open - Conference Only Special ★		
5:00 PM - 7:00 PM	Awards Banquet Preparation - Get Ready for a Night of Fun!		
7:00 PM	Awards Banquet Opens - Drinks from 7:00 PM to 10:00 PM		
7:45 PM	Welcome Message and Entrée		
8:15 PM	Awards Presentation - Partner Sponsor Presents		
8:30 PM	Main Course Served		
9:00 PM	Live Entertainment Begins!		
10:00 PM	Open Bar Closes - Cash Bar Only		
Midnite	Entertainment and Awards Banquet Concludes		